

With Appreciation

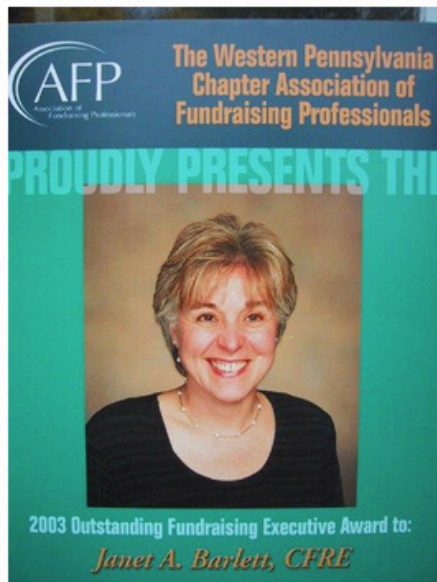


Janet Barlett, CFRE, a consultant with Advancement Advisors since our founding in 2016, is retiring on July 1, 2020, capping off a stellar 33-year career in fundraising.

Janet's career was launched in 1987 when she joined the development team at Carlow University as Director of Annual Fund after her graduation from the University as an adult student. Finding her niche in fundraising she moved to Director of Individual Giving at Pittsburgh Mercy Foundation before landing at Pitt as Director of Development for the School of Nursing. While at Pitt Janet worked with the Dean to secure the school's first endowed chair with a gift of \$1.5 million. In 2000 she joined Grove City College as Executive Director of Development where she oversaw the school's successful \$60 million capital campaign.



Janet went on to spend six years at the Vice President of Development and Executive Director of the Presbyterian SeniorCare Foundation before returning to higher education in the position of Advancement/Major Gifts Officer at Geneva College. Working in an organization that was close to her heart, Janet served as a development officer for the Pittsburgh Kids Foundation prior to joining Advancement Advisors. In addition to her fundraising responsibilities, she participated in the Foundation's ministries including, Haiti orphans, Youth Pastors, and Women's Ministry.



Throughout her career, Janet has been a strong proponent of professional education and training in the fundraising field. When looking back on her career she sees her role as a mentor to young professionals and her active involvement with the Association of Professional Fundraisers (AFP), including serving the organization as President from 1998-2000, as some of her proudest moments. She was recognized by her peers for her contributions to the field with the Outstanding Fundraising Executive Award in 2003.

As a consultant with Advancement Advisors, Janet brought her expertise to a wide range of clients. She shared, "What I found most rewarding was being able to step in and really help organizations in a meaningful way. It was so exciting to see the positive results when clients learned to truly 'live the plan!'"

It was Janet's leadership as Operations Director that helped to ensure the success of our Advancement Academy which was launched in 2017. Whether managing registration for a class on major gifts, conducting interviews for feasibility studies or helping a client create a fundraising plan, Janet always went the extra mile. She is the true definition of a servant leader.

In appreciation for Janet's many contributions to our field and our community, Advancement Advisors has made a gift in her honor to the COVID-19 Project Fund at Geneva College. If you would like to join us in honoring Janet this way, you can make your gift [HERE](#). As her retirement is happening during this time of social distancing, if you'd like to offer your personal good wishes to Janet, please do so [HERE](#) or you can email her at Janet@advancementadvisorsgroup.com.

"As a consultant, Janet is a detail-oriented and thorough change-maker. I have watched her emotionally connect with each of her clients in a way that shows her desire to help others - something I admire. As a friend, she is a loving storyteller. I will miss her wit and candor. As a colleague and mentor, she exemplifies professionalism. Congratulations on your retirement Janet! Thanks for all the laughs. I wish you great joy and relaxation in your new adventure!"
- Summer Dean, Consultant, Advancement Advisors

"I started to write that Advancement Advisors and Advancement Academy would not be where we are today without Janet, but then I realized that I would not be where I am today without her. Janet was one of the first clients that hired me when I started consulting, she has played a significant role in my career for a very long time – as a peer, professional colleague, mentor, client, and co-worker – but most importantly as a friend. We will miss her at Advancement Advisors. Thank you, Janet, wishing you much happiness in the days and years ahead." - Maureen Mahoney Hill, CFRE, Principal, Advancement Advisors

